

**CLIENTEARTH USA, INC.**  
**FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED DECEMBER 31, 2021**

**FARBER HASS HURLEY LLP**  
**CERTIFIED PUBLIC ACCOUNTANTS**

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## INDEPENDENT AUDITORS' REPORT

The Board of Directors of  
ClientEarth USA, Inc.

### **Opinion**

We have audited the accompanying financial statements of ClientEarth USA, Inc., which comprise the statement of financial position as of December 31, 2021, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of ClientEarth USA, Inc., and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

### **Basis for Opinion**

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of ClientEarth USA, Inc. and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### **Responsibilities of Management for the Financial Statements**

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about ClientEarth USA, Inc.'s ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

### **Auditors' Responsibilities for the Audit of the Financial Statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of ClientEarth USA, Inc.'s internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about ClientEarth USA, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

A handwritten signature in black ink, appearing to read "Farber Hass Hurley LLP", written in a cursive style.

Farber Hass Hurley LLP

Chatsworth, California  
June 16, 2022

**CLIENTEARTH USA, INC.**  
**STATEMENT OF FINANCIAL POSITION**  
**FOR THE YEAR ENDED DECEMBER 31, 2021**

	<u>2021</u>
<b>ASSETS</b>	
<b>Current Assets:</b>	
Cash and cash equivalents	\$ 5,924,427
Accounts receivable due from affiliate	25,745
Pledges and grants receivable, net	852,820
<b>Total current assets</b>	<u>6,802,992</u>
<b>Non-Current Assets:</b>	
Furniture and equipment	1,022
Pledges and grants receivable, net	1,034,696
<b>Total non-current assets</b>	<u>1,035,718</u>
<b>TOTAL ASSETS</b>	<u>\$ 7,838,710</u>
<b>LIABILITIES AND NET ASSETS</b>	
<b>Current Liabilities:</b>	
Accrued expenses	\$ 59,747
Grants payable	2,272,237
<b>Total current liabilities</b>	<u>2,331,984</u>
<b>Net Assets:</b>	
Net assets without donor restrictions	3,164,485
Net asset with donor restrictions	<u>2,342,241</u>
<b>Total net assets</b>	<u>5,506,726</u>
<b>TOTAL LIABILITIES AND NET ASSETS</b>	<u>\$ 7,838,710</u>

See accompanying notes to the financial statements.

**CLIENTEARTH USA, INC.**  
**STATEMENT OF ACTIVITIES**  
**FOR THE YEAR ENDED DECEMBER 31, 2021**

	<u>Net assets without donor restrictions</u>	<u>Net assets with donor restrictions</u>	<u>Total</u>
<b>REVENUE AND SUPPORT</b>			
Contributions and grants	\$ 3,539,247	\$ 4,641,774	\$ 8,181,021
In-kind donations	33,864	-	33,864
Net assets released from donor restrictions	<u>5,698,185</u>	<u>(5,698,185)</u>	<u>-</u>
<b>TOTAL REVENUE AND SUPPORT</b>	<u>9,271,296</u>	<u>(1,056,411)</u>	<u>8,214,885</u>
<b>EXPENSES</b>			
Program services	6,249,510	-	6,249,510
Management and general services	94,080	-	94,080
Fundraising expenses	<u>159,722</u>	<u>-</u>	<u>159,722</u>
<b>TOTAL EXPENSES</b>	<u>6,503,312</u>	<u>-</u>	<u>6,503,312</u>
<b>CHANGE IN NET ASSETS</b>	<u>2,767,984</u>	<u>(1,056,411)</u>	<u>1,711,573</u>
NET ASSETS- Beginning of the year	<u>396,501</u>	<u>3,398,652</u>	<u>3,795,153</u>
NET ASSETS- End of the year	<u>\$ 3,164,485</u>	<u>\$ 2,342,241</u>	<u>\$ 5,506,726</u>

See accompanying notes to the financial statements.

**CLIENTEARTH USA, INC.**  
**STATEMENT OF FUNCTIONAL EXPENSES**  
**FOR THE YEAR ENDED DECEMBER 31, 2021**

	Program Services		Total Program	Management and General Services	Fundraising Expenses	Total Expenses
	General Program	USA Programs				
<b>FUNCTIONAL EXPENSES</b>						
Salaries, payroll taxes, and benefits	\$ 321,146	\$ 65,112	\$ 386,258	\$ 9,251	\$ 131,480	\$ 526,989
Grants to affiliates	5,789,238	30,000	5,819,238	-	-	5,819,238
Insurance	-	-	-	6,000	-	6,000
Accounting and audit fees	-	-	-	75,577	-	75,577
Office expenses	-	-	-	2,558	-	2,558
Postage	-	-	-	170	-	170
Professional fees	44,014	-	44,014	524	69	44,607
Fundraising Costs	-	-	-	-	28,173	28,173
<b>TOTAL EXPENSES</b>	<b>\$ 6,154,398</b>	<b>\$ 95,112</b>	<b>\$ 6,249,510</b>	<b>\$ 94,080</b>	<b>\$ 159,722</b>	<b>\$ 6,503,312</b>

See accompanying notes to the financial statements.

**CLIENTEARTH USA, INC.**  
**STATEMENT OF CASH FLOWS**  
**FOR THE YEAR ENDED DECEMBER 31, 2021**

	<u>2021</u>
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>	
Change in net assets	\$ 1,711,573
Adjustments to reconcile change in net assets to net cash provided by operating activities:	
Restricted contributions	(3,617,000)
Changes in operating assets and liabilities:	
Accounts receivable due from affiliates	(25,745)
Contributions and grants receivable	1,602,762
Accounts payable and accrued expenses	47,897
Grants payable - related party	(208,213)
<b>CASH USED FOR OPERATING ACTIVITIES</b>	<u>(488,726)</u>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>	
Proceeds from restricted contributions	<u>3,617,000</u>
<b>CASH PROVIDED BY FINANCING ACTIVITIES</b>	<u>3,617,000</u>
<b>NET INCREASE IN CASH AND CASH EQUIVALENTS</b>	3,128,274
<b>CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR</b>	2,796,153
<b>CASH AND CASH EQUIVALENTS AT YEAR END</b>	<u>\$ 5,924,427</u>

See accompanying notes to the financial statements.



**CLIENTEARTH USA, INC.**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**DECEMBER 31, 2021**

**Note 1. Significant Accounting Policies**

**Nature of the Organization**

ClientEarth USA, Inc. (the “Organization”) was established in November 2015 under the not-for-profit corporation law in the State of Delaware. ClientEarth USA, Inc. is affiliated with ClientEarth, a private company limited by guarantee incorporated in England and Wales (“ClientEarth England”), and its subsidiaries (e.g., ClientEarth Belgium, ClientEarth Germany, ClientEarth Poland) and its representative offices in China and Spain. The Organization’s mission is to use the power of law to bring about systemic change that protects the earth for-and-with-its inhabitants. Their vision is a world protected by robust laws where people and nature thrive together.

**Basis of Accounting**

The accompanying financial statements of the Organization have been prepared on the accrual basis of accounting in accordance with generally accepted accounting principles in the United States of America (“U.S. GAAP”).

**Net Asset Classifications**

Net assets, revenues, gains, and losses are classified based on the existence or absence of donor or grantor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Net assets without donor restriction - Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the Organization. The Organization’s board may designate assets without restrictions for specific purposes from time to time.

Net assets with donor restrictions - Net assets subject to donor (or certain grantor) imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specific by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates those resources be maintained in perpetuity. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

**Basic Financial Assets**

Basic financial assets, which include debtors and cash and bank balances, are initially measured at transaction price including transaction costs and are subsequently carried at amortized cost using the effective interest method unless the arrangement constitutes a financing transaction, where the transaction is measured at the present value of the future receipts discounted at a market rate of interest. Financial assets classified as receivable within one (1) year are not amortized.

**Basic Financial Liabilities**

Basic financial liabilities, including creditors are initially recognized at transaction price unless the arrangement constitutes financing transactions, where the debt instrument is measured at the present value of the future payments discounted at a market rate of interest. Financial liabilities classified as payable within one (1) year are not amortized.

See accompanying financial statements.

**CLIENTEARTH USA, INC.**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**DECEMBER 31, 2021**

**Note 1. Significant Accounting Policies (continued)**

**Cash and Cash Equivalents**

The Organization considers all short-term debt securities purchased with an initial maturity of three (3) months or less to be cash equivalents. At times during the year, the Organization maintains cash balances at financial institutions which exceed the Federal Deposit Insurance Corporation (“FDIC”) limits. Management does not believe that the Organization is subject to any unusual financial risk beyond the normal risk associated with commercial banking relationships. The Organization has not experienced any losses on its cash or cash equivalents.

**Program Services**

The Organization and its affiliates around the globe deliver strategies to fight climate change. The Organization uses environmental law to drive positive and lasting change, filling a gap in legal landscape. The Organization provides grants to their affiliates and are recorded as grant expenses in their Statement of Functional Expenses.

During the year ended December 31, 2021, the Organization established two (2) program activities in the United States of America. The goal is to establish accountability for misleading claims related to gas by challenging its promotion of gas as a “clean” and appropriate fuel for the energy transition.

**Estimates and Assumptions**

The preparation of financial statements in accordance with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses, gains, and other support during the period. Actual results could differ from those estimates.

**Promises to Give**

The Organization records unconditional promises to give that are expected to be collected within one (1) year at net realizable value. When such promises are expected to be received in more than one (1) year, they are stated at net present value of estimated future cash flows. The Organization determines the allowance for uncollectible promises to give based on prior years' experience and management's analysis of specific promises made. Promises to give are written off against the allowance for doubtful accounts when all reasonable collection efforts have been exhausted.

**Fair Value of Financial Instruments**

The Organization’s carrying value of financial instruments approximates their fair values. The carrying values of cash and cash equivalents, accounts receivable, accounts payable, and accrued expenses approximate fair value because of the short-term maturity of these instruments.

See accompanying financial statements.

**CLIENTEARTH USA, INC.**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**DECEMBER 31, 2021**

**Note 1. Significant Accounting Policies (continued)**

**Measure of Operations**

The Statement of Activities report all changes in net assets, including changes in net assets from operating and non-operating activities consist of those items attributable to the Organization's ongoing activities. Non-operating activities are limited to resources that generate return from investments, endowment contributions, financing costs, and other activities considered to be of a more unusual or nonrecurring nature.

**Income Taxes**

The Organization is a not-for-profit organization that is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code ("IRC"). The Organization received a determination letter from the Internal Revenue Service ("IRS") in May 2016 and has been classified as an organization other than a private foundation. The Organization believes it is no longer subject to examination from taxing authorities for the years prior to 2018.

Management of the Organization has evaluated its tax positions and related income tax contingencies and does not believe that any material uncertain tax positions exist that require recognition or disclosure in the financial statements.

**Revenue Recognition**

The Organization recognizes contributions and donations when the Organization is legally entitled to it after any performance conditions have been met, the amounts can be measured reliably, and it is probable that income will be received. Cash donations are recognized on receipt. Conditional promises to give, that is, those with a measurable performance or other barrier and a right of return, are not recognized until the conditions on which they depend have been met.

**In-Kind Contribution**

The Organization's policy is to recognize in-kind goods when donated as revenue at fair value in the period such contributions are made. During the year ended December 31, 2021, the Organization received an artwork with an estimated fair value of \$650,000 - \$850,000 and was sold in an auction for \$2,100,000, of which is reflected as a contribution in the Statement of Activities.

The Organization receives certain contributed services that meet the criteria established by U.S. GAAP for recognition as contributions. Such services, primarily legal services, are reflected as in-kind donations on the accompanying financial statements at fair value, which approximated to \$33,864 at year end.

See accompanying financial statements.

**CLIENTEARTH USA, INC.**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**DECEMBER 31, 2021**

**Note 1. Significant Accounting Policies (continued)**

**Functional Allocation of Expenses**

The costs of the various programs and other activities have been summarized on a functional basis in the Statement of Activities. The Statement of Functional Expenses presents the natural classification detail of expenses by function. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

The financial statements report certain categories of expenses that are attributed to more than one (1) program or supporting function. Therefore, expenses require allocation on a reasonable basis that is consistently applied. The expenses that are allocated include payroll and payroll taxes, management fees, office expenses, and travel, which are allocated on the basis of estimates of time and effort. Grant expenses is fully allocated under program services as it directly relates to the Organization's program activities.

**Note 2. Liquidity and Availability**

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one (1) year of the balance sheet date, comprise the following:

Cash and cash equivalents	\$ 5,924,427
Restricted contributions (unused)	(568,988)
Pledge receivable (unrestricted)	<u>114,263</u>
Total current assets	<u>5,469,702</u>
Accounts payable and accrued expenses	59,747
Grants payable	<u>2,272,237</u>
Total current liabilities	<u>2,331,984</u>
Working capital	<u>\$ 3,137,718</u>

The Organization has two (2) sources of liquidity at its disposal, including cash and cash equivalents and pledge receivables without restrictions. As of December 31, 2021, the Organization's working capital is \$3,137,718. In addition to financial assets available to meet general expenditures over the next twelve (12) months, the Organization operates with a balanced budget and anticipates collecting sufficient revenue to cover general expenditures not covered by donor restricted resources. Refer to the Statement of Cash Flows, which identifies the sources and uses of the Organization's cash and shows positive cash generated by operation for fiscal year 2021.

See accompanying financial statements.

**CLIENTEARTH USA, INC.**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**DECEMBER 31, 2021**

**Note 3. Pledge Receivable**

The Organization received multi-year pledges as of December 31, 2021. Three (3) of the pledges make up 52%, 26%, and 21% of the total pledge receivables. Unconditional promises to give in more than one (1) to five (5) years are discounted between 0.17% to 2.30%.

Unconditional promise to give at December 31, 2021 are as follows:

Receivable in less than one year	\$ 871,378
Receivable in one to five years	<u>1,050,000</u>
Total unconditional promises to give	1,921,378
Less: discounts to net present value	<u>33,862</u>
Net unconditional promises to give	<u><u>\$ 1,887,516</u></u>

**Note 4. Net Assets with Donor Restriction**

Net assets with donor restrictions are used to differentiate resources, the use of which is restricted by donor or grantors to a specific time period or purpose, from resources on which no restriction have been placed or that arise from the general operations of the Organization. Net assets that were released from donor restrictions by incurring expenses satisfying the restricted purpose or by occurrence specified by the donors is approximately \$5,698,185.

At December 31, 2021, net assets with donor restrictions were composed of the following restrictions:

Time restricted	\$ 1,136,855
Purpose restricted	<u>1,205,386</u>
	<u><u>\$ 2,342,241</u></u>

**Note 5. Concentration Risks**

During the year ended December 31, 2021, the Organization derived approximately 26%, 24%, and 18% of contributions from two (2) foundations and one (1) from the sale of artwork

**Note 6. Related Parties**

The Organization engages in related party transactions with board members and affiliated organizations resulting from related party support through contributions, as well as grant expenses contributed overseas to affiliated organizations. Certain contributions received by the Organization may be re-granted to affiliated organization to carry out program objectives.

See accompanying financial statements.

**CLIENTEARTH USA, INC.**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**DECEMBER 31, 2021**

**Note 6. Related Parties (continued)**

During the year ended December 31, 2021, the Organization received \$260,407 of contributions from their board members. At times, the Organization re-grants contributions received from donors to their affiliates to carry out certain projects. During the year ended December 31, 2021, the Organization committed approximately \$5,819,237 of grant expenses to affiliated organizations, of which \$2,272,237 was due to ClientEarth England at December 31, 2021. Additionally, during the year ended December 31, 2021, the Organization received \$206,184 of restricted contributions from ClientEarth England to establish program activities in the United States of America. As of December 31, 2021, the Organization has \$25,745 due from its affiliates.

**Note 7. Retirement Plan**

The Organization adopted a Section 403(b) retirement plan whereby the employees may fund their retirement and pay for medical and childcare costs with pre-tax dollars. All employees are eligible in the plan after three (3) months of service. The plan allows for employee contributions via paycheck deductions to individual 403(b) accounts and the Organization matches up to 4% of their contributions. For the year ended December 31, 2021, the Organization contributed \$13,443.

**Note 8. Contingencies**

The Organization, during its normal course of business, may be subject from time to time to disputes and to legal proceedings against it. Both counsel and management do not expect that the ultimate outcome of any current claims will have a material effect on the Organization's financial statements.

**Note 9. Subsequent Events**

In preparing the financial statements, the Organization has evaluated events and transactions for potential recognition or disclosure through June 16, 2022, the date that the financial statements were available to be issued.

See accompanying financial statements.